



# Fall Product Program 2024 Troop Guide

#### What is the Fall Product Program?

This program is an integral part of a Girl Scout's journey toward leadership, allowing participants to practice skills in:

> Goal Setting Decision Making People Skills Business Ethics Money Management

This is a easy, fun way to earn start-up funds for your troop activities at the beginning of the Girl Scout year - don't miss out on all the fun!

**Important Datacl** 

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Program Begins	October 1			
Last Day for ordering using Online Girl-Delivered	October 20			
Fall Mega Drop 2024	November 2			
Last day for ordering all Direct Ship Nuts, Candies, Mags and more online	November 10			
Last day for girls/troops to make reward choices	November 12			
Paper Push	November 15			
\$1,000+ Reward Event	December 1			

### Getting Started! Troop Product Coordinators

- 1. Approved Coordinators will be invited (via email) to access the M2 site the week of 9/23. If you haven't received your email by the end of the week, contact your Regional Manager or customercare@gssgc.org to confirm requirements are met.
- 2. Complete M2 System Training.
- 3. Create your Volunteer Avatar.
- 4. Launch the PAEC\* (parent/adult email campaign) to the Girl Scouts in your Troop.

\*PAEC is required to qualify for Coordinator Avatar Patch

### **Coordinator Patches & Rewards**

In the Fall, Troop Coordinators who create avatars and meet the criteria below will earn a patch with their very own virtual likeness on it!

- Create your Avatar
- Send PAEC
- Reach \$1,500 in Troop Combined Sales

Additionally, every Coordinator to reach \$3,000+ in Troop Combined Sales will earn a customized

Leatherman MICRA.





Check out the back of the Product Card to see all the rewards Girl Scouts can earn!

### **Participation Options**

Product	Sale Type	Product	<b>Delivery Method</b>
Nuts, Candies & Care to Share	Online Girl- Delivered	<ul> <li>Girl Scouts create their personalized store front in M2 where she sends her first email, and allows participants to select which recipients email include <i>Girl-Delivery</i>.</li> <li>Girl Scout's take orders in M2 using link (email and share) or QR CODE in-person through 10/20.</li> <li>Customers pay online and Girl Scouts deliver products (after Mega Drop on 11/2).</li> </ul>	Delivered by Girl Scouts to customers. If a Girl Scout/ family receives an online order from a customer, where they will not be able to deliver the items in-person, they will need to contact M2 customer service by 10/19/2024 to cancel!
	Direct Shipped	<ul> <li>With a Girl Scout's link, customers can shop all Ashdon Farm's products online!</li> <li>Care to Share or "Thank you Nuts" are also available online for \$6.00!</li> <li>Customers pay online, including the cost of shipping through 11/10.</li> </ul>	Shipped directly to customers. 1-2 weeks standard delivery timeframe after order is processed. Customer will have the option to expedite shipping.
Magazines, Trevis Tumblers, Stationary & BarkBox	Direct Shipped	<ul> <li>NEW THIS YEAR! With a Girl Scouts link, customers can shop customized stationary and multiple Bark Box options (while supplies last) online through girl's personalized storefront in M2.</li> <li>Customers pay online, including the cost of shipping through 11/10.</li> </ul>	<b>Shipped directly to customers.</b> 6-8 weeks standard delivery timeframe after order is processed.

#### **Proceed Plans**

**Standard**: Troops earn <u>20% of total sales</u>

#### Additional troop proceed opportunities:

- PGA Bonus Proceeds\*: <u>+5% of total sales</u> for troops
- with \$300+ PGA in 2024 Fall Program
- Troop Opt-Out: <u>+10% of total sales</u> excludes dough and rewards
  - Deadline: 11/1 (scan QR code)
- 2025 Cookie Bonus Proceeds\*: <u>+2 cents per box</u> for 2025 Cookie Program for troops with \$250+ PGA in 2024 Fall Program

\*Minimum 3 participating girls to qualify. Participation is achieved by reaching \$75+ combined sales during the Fall Program. PGA qualifications also apply to Troop MEAs.

#### **Coordinator M2 Access - In Depth**

Approved Coordinators will receive an email invitation from M2 that explains how to access the site and get started. After 9/23 if you have not received an email invitation to access the M2 site, please visit <u>www.gsnutsandmags.com/admin</u> and select "Forgot Password".

If you need further assistance, please contact your Regional Manager or M2 Customer Service.

#### **First Steps**

- Your access email will prompt you to create a password to access your M2 Volunteer account. If you are a returning user, you can login using your existing credentials.
- You will be prompted to watch a short system training video, enter a mailing address, create your Avatar, and send access emails to the participants in your troop using the Parent Adult Email Campaign (PAEC).
- You will be able to see a list of pre-uploaded girls. Don't worry if not all Girl Scouts show up on this list at the beginning of the sale. Any participants not pre-loaded can simply register once the sale begins at: <a href="http://www.gsnutsandmags.com/GSSGC">www.gsnutsandmags.com/GSSGC</a>. They will be added to your troop roster once council confirms their registration.
- Girl Scouts can launch their accounts beginning 10/1. Please note that the system will not accept any early participant activity; participants must wait until the sale launch date.

### Adding Girl Delivery Items in M2

All orders must be placed online through the participants M2 storefront. There is not a section to add items, even in Coordinator's M2 account. Orders are automatically credited to the participants in M2.

#### Tips!

<u>Girl-Delivered orders are available online through October 20th</u>, including select product for in-person customer delivery. Product purchased using Online Girl-Delivered will create the troop's Mega Drop order.

<u>Direct Ship orders are available online through November 10th</u>, including Magazines, Tervis Tumblers, Stationary, Bark Box, Nuts, Candies and "Thank you Nuts" aka Care to Share donations!

### **Troop Banking**

- 1. Troops must have a GSSGC approved bank account.
  - a. If troops do not have a GSSGC approved bank account, contact your Troop Support Specialist or Customer Care for assistance.
- 2. Enter bank account into M2
- 3. All payments occur at the time of ordering and must be placed through girl's M2 storefront (and paid directly to Council)
- 4. Troops will receive a credit for proceeds earned based on proceed plan & total combined sales.



### Mega Drop

#### Troop Product Coordinators are required to attend Mega Drop on November 2nd, 2024!

Always write a receipt for the product distributed to each girl. After they have collected their product from the troop, girls should begin contacting and delivering their for Online Girl-Delivered orders to their customers.

#### Products

Remember, all product is automatically submitted for fulfillment! There is no "submit" button!

- Coordinate with your Reginal Team to pick up your troop's Online Girl-Delivered items (Mega Drop Order).
- Print delivery ticket for each participant's order from your dashboard. After you have distributed the product to each Girl Scout, have their parent count & inspect each item and sign the delivery ticket for your records. Keep all receipts!

#### **Program Recap**

#### <u>Rewards</u>

Girl Scouts must make their reward selections online.

- If a participant does not make their selections, Coordinators should do so through the Troop account until 11/12.
- Any selections not made by 11/12 will automatically default to Nutty Dough or the event if reached.
- Reward deliveries will be coordinated through your Regional Team in a similar fashion to products.

#### Deliveries

Troops should make sure their Girl Scouts coordinate delivery of product with their customers.

Happy customers equal returning customers!

- Participants/Parents/Adults will receive an online report of orders with email addresses and phone numbers of their customers.
- Participants may contact customer service for additional customer information if necessary for delivery.

### **Questions?**

#### For questions regarding this Program, contact your Regional Team:

Central: Samantha Riggs ecentrealteam@gmail.com Southwest: Amber Szydlo swproductsales@gmail.com

Central West: Jiranda Strebel <u>cwfallcookie@gmail.com</u> High Desert: Anne Rice hdfallcookies@gmail.com

Low Desert: Chantal Francisco lowdesertproductsales@gmail.com

For M2 or other general sales questions, contact M2 Customer Support: M2 Customer Service

> Support.gsnutsandmags.com 800-372-8520

## For member specific questions, contact your Council:

<u>Girl Scouts of San Gorgonio Council</u> <u>productsales@gssgc.org</u> <u>customercare@gssgc.org</u> 909-307-6555



Thank you for being an integral part of the Fall Product Program!

#### FAQs

Please visit our support site at <u>support.gsnutsandmags.com</u> for more information.

Here are a few frequently asked questions as you get started: Q: My Girl Scouts are attempting to register and get a "Campaign is Currently Unavailable" message. A: Girl Scouts cannot begin online account registration until the

program start date 10/1.

Q: I entered the email address to send access notifications to the Girl Scouts in my troop. The site says "Queued for Sending", but how long does it take to send?
A: Access emails will not be sent to the participants until the start date of the program (after 10/1).

Q: I am a volunteer and have a Girl Scout participating. Can I use the same email address for my Volunteer & Participating accounts?

A: Yes! You will be notified upon login to choose which account you are signing in to. Volunteer accounts are accessed at: www.gsnutsandmags.com/admin, and participating accounts are accessed at: www.gsnutsandmags.com/GSSGC.

Q: One my my Girl scouts received an online girl-delivered order that the family is unable to deliver. How do I remove it?
A: The parent/guardian (or customer) will need to contact M2
Customer Service to have the order cancelled and removed from the system. The cancellation MUST be completed before 10/19.



